XENETA

Xeneta Product Development
June 2018

Data Growth and Quality

XENETA

- 1.4+ million June 2017
  5+ million June 2018

- 120%+ yoy growth
  27% + qoq growth

- Focus on increased short sea coverage
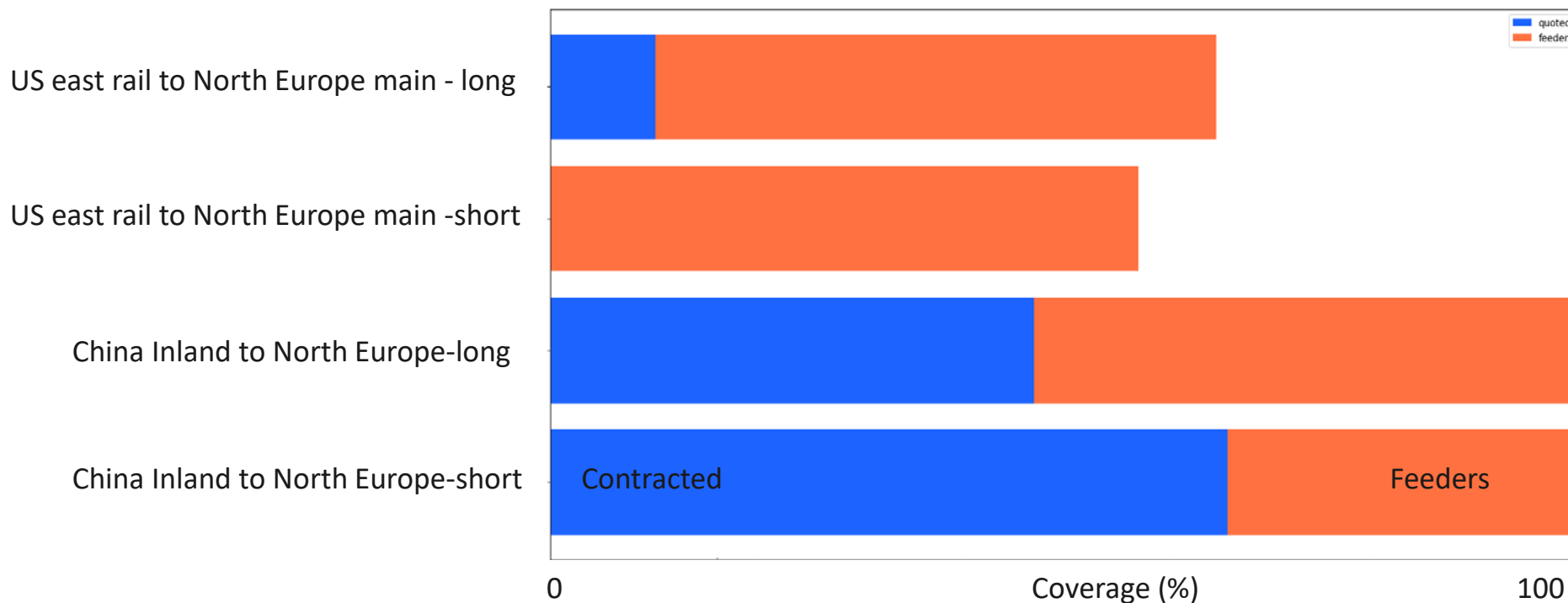
- Focus on US rail ramps

- Improved regional aggregations: changes to Med structure.

- Removed aggregation capacity very high level regions: Northern Europe all ports, Far East all ports, Sout East Asia all ports.

- Currently analysing geographical structures of North and South America. Planning to subdivide regions in main a sub ports.

Feeder Rates

Extended Feeder rates to North America, Mediterranean, South East Asia

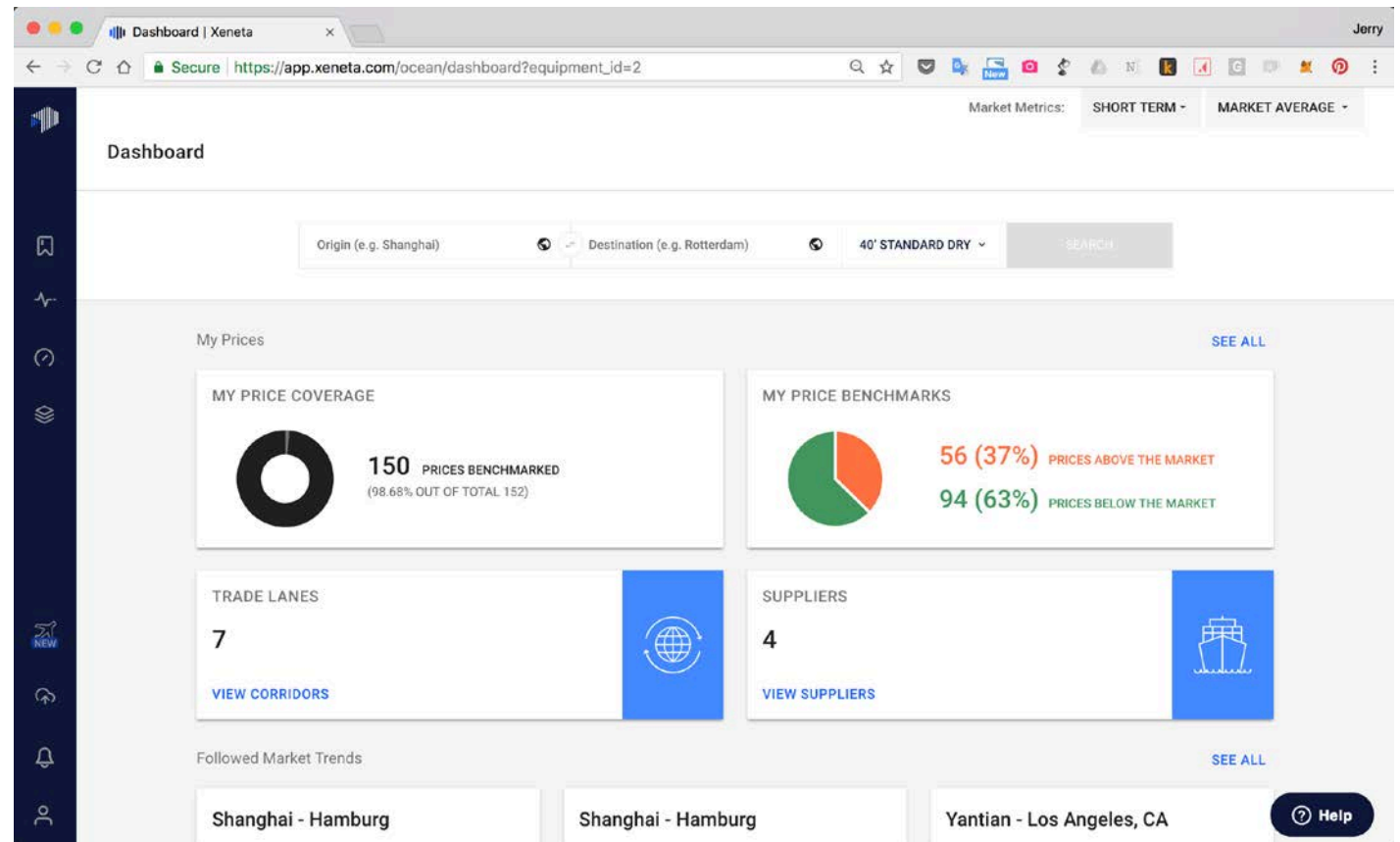Approx. 200k feeders available
Many areas with 100% coverage

Next steps:
Display quality of feeder rates
Use feeders in the whole app

Price Overview

High level overview of prices vs the market

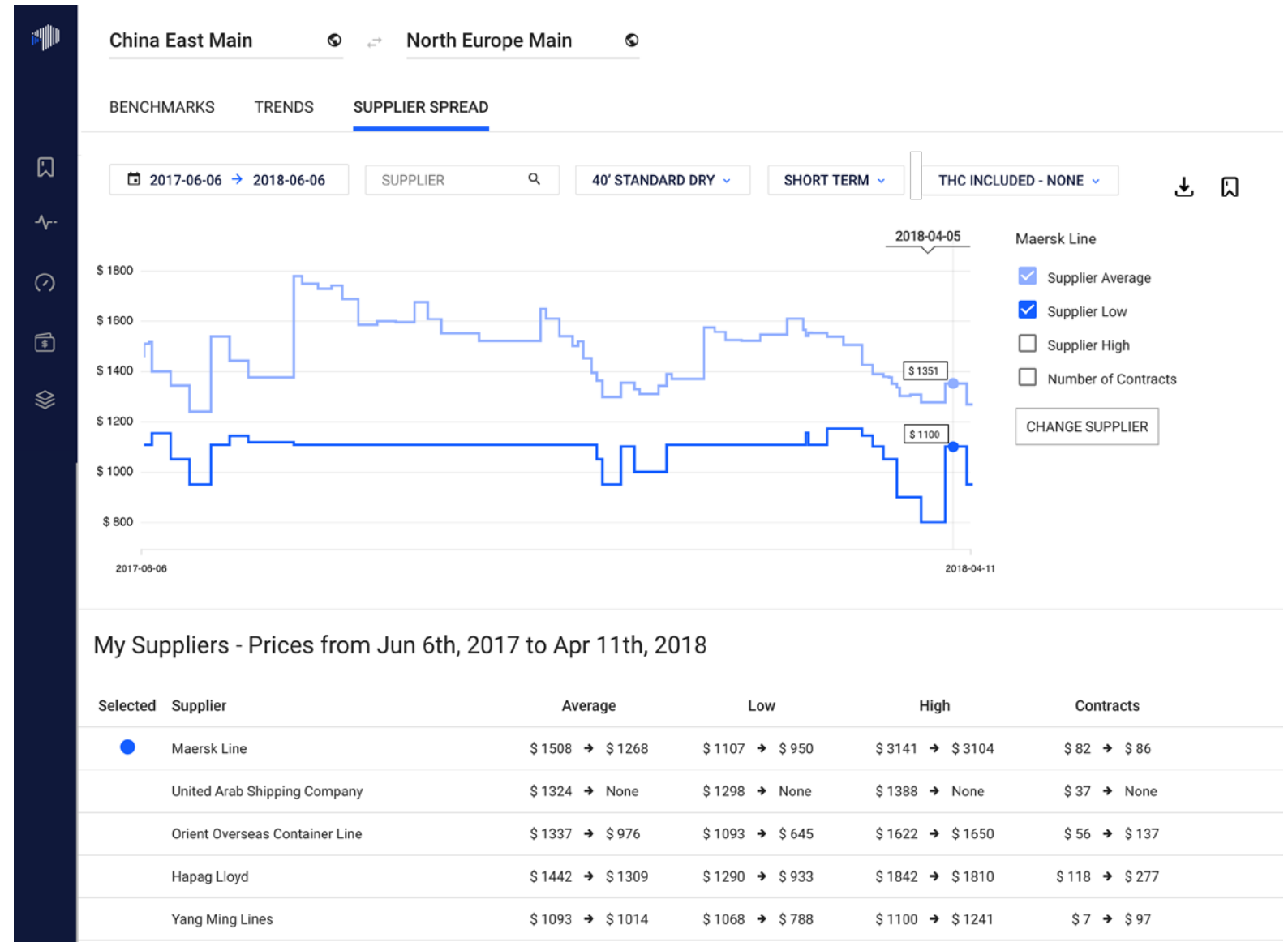Can delve into the details and group prices by corridor, carrier,...

Carrier Spread

Available to existing customers early July 2018

Full launch end of July 2018

Coverage of 10+ carriers
Coverage of 40+ corridors

Upgrades:
Compare carriers in graph q4
Compare prices in graph q4

Air Freight

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Finished data model

Finished v1 of the user interface

Air freight beta available to our data providing customers end of July 2018

MARKET AVERAGE ⌄

Air Freight

| Frankfurt 🌐⌄ | Dubai 🌐⌄ | 100+ kg ⌄ | Short Term ⌄ | Normal Time ⌄ | SHOW PRICE |

Frankfurt - Dubai

Price today	Change from last week	Datapoints	Handling Charges
$ 1,47	↑ $ 0,12 (2,11 %)	100+	ALL IN

VIEW GRAPH   FOLLOW

Total Airport Pairs
435
SEE PRICE OVERVIEW

Total Suppliers
19
SEE PRICE OVERVIEW

Market Trends   SEE ALL FOLLOWED

Frankfurt - Hong Kong
Short Term / Express / 100+ kg /
↑ 18,23 % ($ 0,25) $ 2,18
VIEW GRAPH

Nort Europe Main - China East Main
Tender Market / Normal / 1000+ kg /
↓ 7,99 % ($ 0,32) $ 1,82
VIEW GRAPH

Historical and Performance Reporting

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Release of historic price date has been postponed to Q3 2018

Automatically perform monthly market report for spent analytics Q3 2018

Working towards enhanced customization (THC methodology)

Working towards enhanced visualization

Roadmap

Now

- Supplier spread v1
- Xeneta air for data providers
- More feeder regions supported

3 months

- Performance reporting
- Price reporting
- Lane analysis

6 months

- Supplier spread v2
- Feeder data quality

Xeneta Summit 2018

Steering the Future of Cargo Procurement

Amsterdam, NL | Oct 10-12, 2018

JOIN US!