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Long term rates closing in on spot rates as demand remains weak

February 2023 | Container Shipping Market Trends



The global XSI [®] **fell** in January to 364.15 points.

- Biggest month-on-month drop for the global XSI®
- Compared to January 2022, the global XSI[®] is up by 52.7% and compared to January 2020, it is up by 316.4%.
- The much bigger drop in January compared to December can be attributed to the larger number of older contracts expiring and new contracts entering validity.
- All six of the XSI® sub-indexes fell monthon-month, half of which saw record-high falls.
- Though carriers were able to protect their average long-term rates for many months despite the crash of the spot market, they've been unable to keep this up into the new year.
- Shippers are well aware of market dynamics turning in their favor.

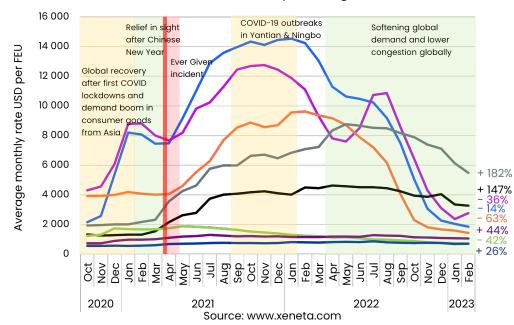


Click here to view the full Xeneta XSI® report

Where are we now? Current Freight Rate Trends -->

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Development of spot rates (as of 09 Feb)



Global Ocean Spot Freight Rates

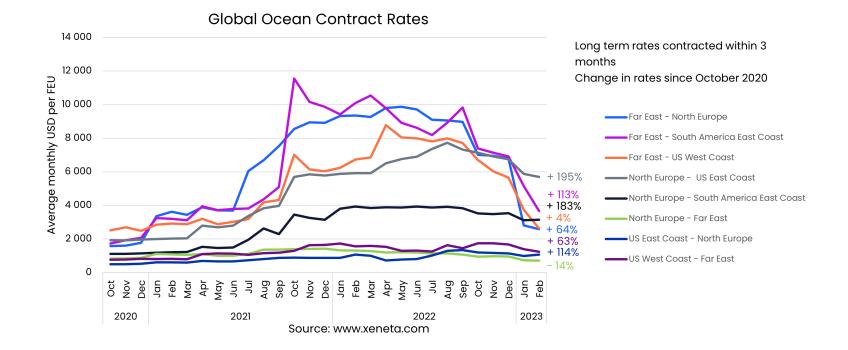
Change in rates since October 2020

Far East Main - North Europe Main
Far East Main - South America East Coast
Far East Main - US West Coast
North Europe Main - US East Coast Main
North Europe Main - South America East Coast
North Europe Main - Far East Main
US East Coast Main - North Europe Main
US West Coast - Far East Main

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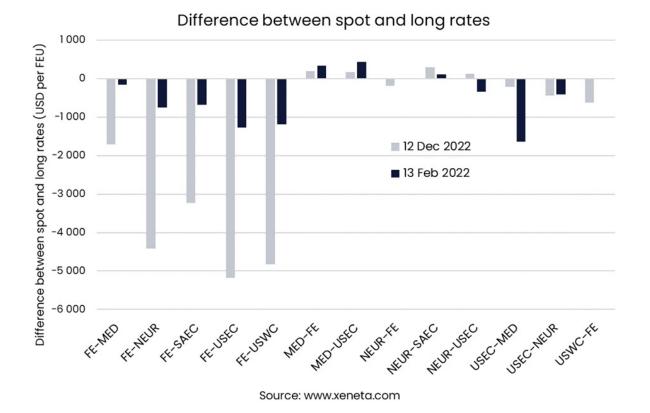
Development of contract rates (as of 09 Feb)



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Premium between long and spot rates coming down from previous highs



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Supply Chain Heat Maps

From Xeneta and CNBC \rightarrow

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Spot rates continuing to fall on world's busiest trades

XENETA		Xeneta Shipping Index by Compass (The XSI-C)										
		Week	Week	Week	Week	Week	Week	Week	Week	Week	Week	Week
		48	49	50	51	52	1	2	3	4	5	6
												ending
Origin	Destination	1 Dec	9 Dec	16 Dec	23 Dec	30 Dec	6 Jan	13 Jan	20 Jan	27 Jan	3 Feb	9 Feb
Far East to	US West Coast	-3.6%	-4.4%	-1.5%	-0.5%	0.5%	-2.0%	-1.7%	1.7%	6.1%	-7.7%	-6.5%
Far East to	North Europe	-6.5%	-11.9%	-1.7%	-3.4%	0.5%	1.6%	-8.2%	-3.8%	-1.1%	-4.1%	-2.2%
Far East to	South America East Coast	-3.3%	-4.8%	-9.2%	-12.3%	-3.9%	-16.3%	-5.2%	-6.3%	1.2%	10.3%	15.5%
North Europe to	Far East	-1.2%	1.4%	1.7%	1.0%	0.4%	-9.4%	-0.1%	2.8%	7.3%	-6.4%	-3.2%
North Europe to	South America East Coast	1.0%	2.3%	0.8%	0.5%	0.4%	-6.3%	-2.3%	-2.5%	-1.1%	-4.5%	-1.5%
North Europe to	US East Coast	-1.7%	-0.7%	-0.1%	-0.8%	-0.1%	-8.7%	-1.5%	-3.2%	-1.3%	-5.9%	-5.4%
US East Coast to	North Europe	1.4%	-0.1%	-1.4%	-1.4%	-0.4%	-5.4%	0.2%	-3.3%	-1.0%	3.3%	3.4%
US West Coast to	Far East	0.3%	-1.4%	-1.5%	-0.1%	-0.3%	-0.4%	1.6%	0.3%	-0.7%	-2.3%	1.4%

Powered by XSI.Xeneta.com

Note:

Weekly average

Rates falling by more than 0.4% are GREEN

Rates going down OR up by less than or equal to 0.4% are YELLOW

Rates climbing by more than 0.4% are RED



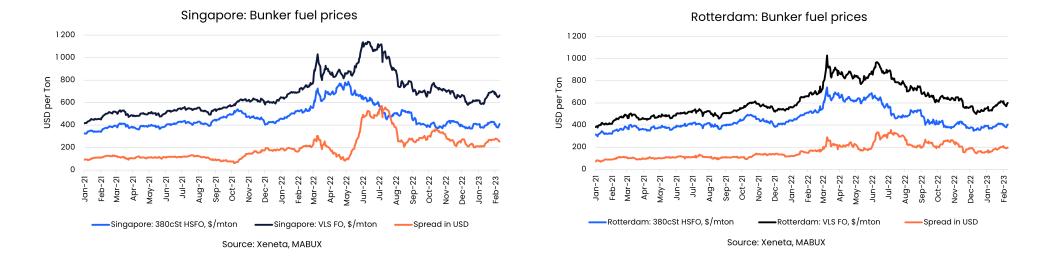
Bunker Fuel Prices

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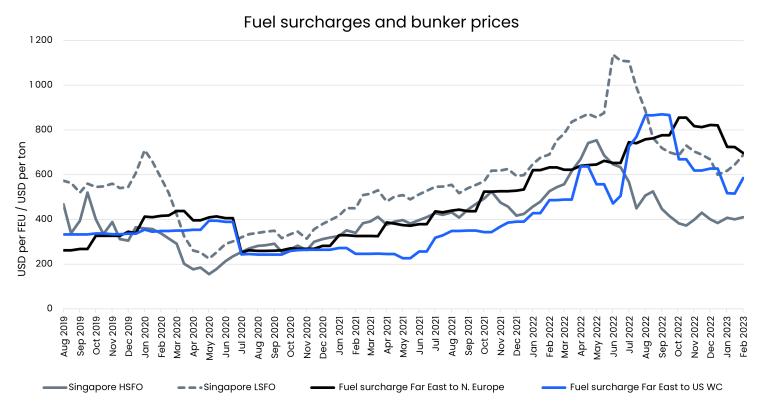


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Fuel prices and spread between low and high sulphur fuel remained stable over the past month



Fuel surcharges dropping from the Far East to North Europe, though upwards tick from Far East to US West Coast



Source: Xeneta, Mabux

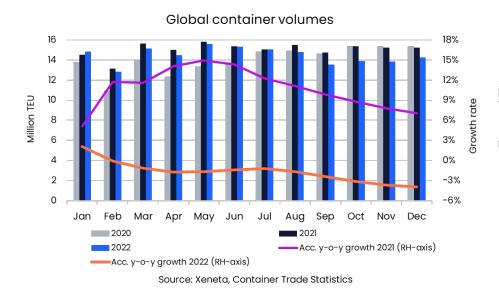
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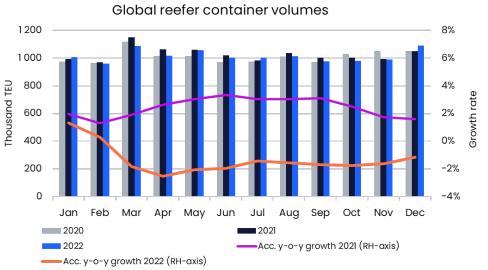
What's being shipped?

Current Volume Trends

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Global container volumes fell by 3.9% in 2022, reefer volumes down 1.1%

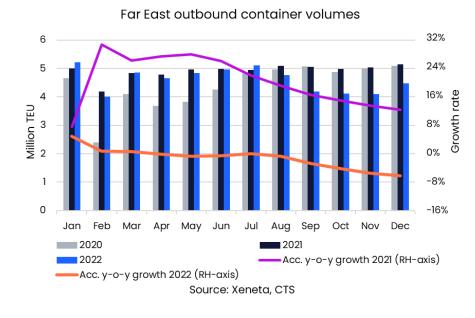


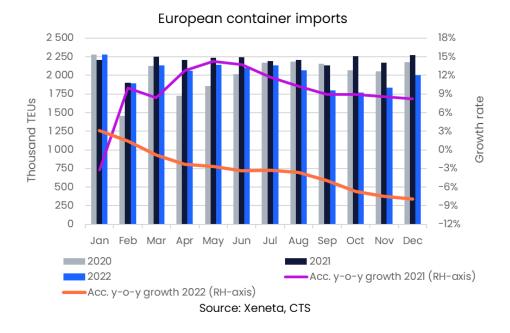


Source: Xeneta, Container Trade Statistics

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European imports post five month high in December, but end the year down by 7.9%

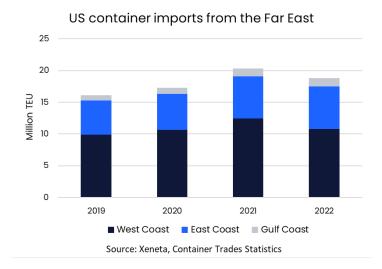




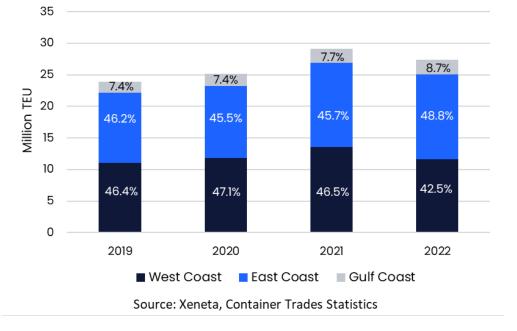
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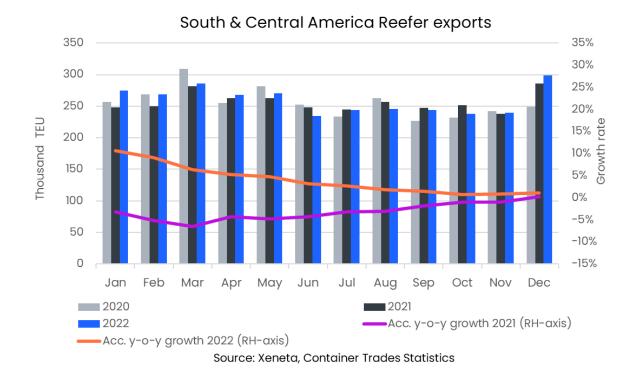
Thanks to higher imports from the Far East, the US East Coast overtook the US West Coast as busiest coast



Total US Container Imports



Strong December brings year to date growth in South & Central America reefer exports into positive territory (+1.1%)



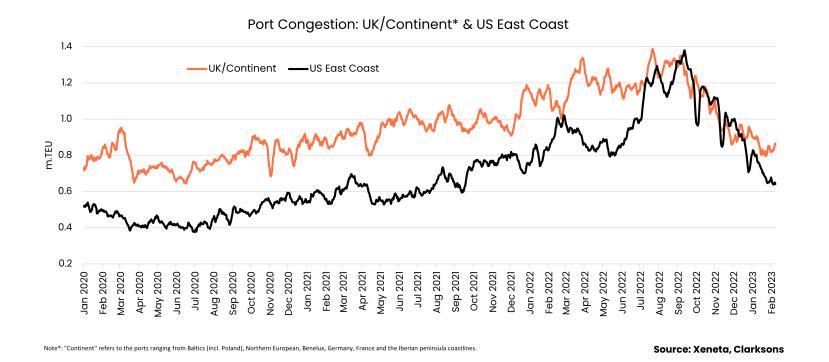
Where is the Congestion?

Improving or getting worse? \rightarrow

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Congestion falls to lowest levels in two years on the back of falling demand



Easing of Chinese COVID-19 restrictions helps lower port congestion in China dramatically



Port Congestion: China & East Asia excl. China

Port Congestion Index - Containerships In Port, China P.R., m.TEU, 7dma

Port Congestion Index - Containerships In Port, East Asia excl. China, m.TEU, 7dma

Source: Xeneta, Clarksons

Where is the Economy heading?

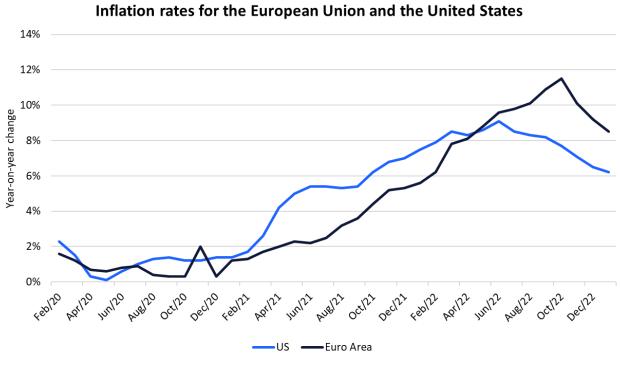
In the East and in the West –

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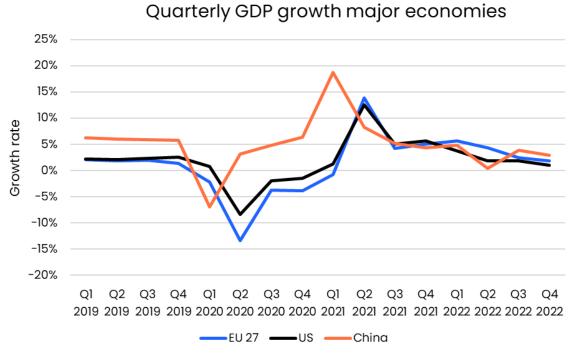


Inflation rates continuing to ease



Source: Xeneta, Eurostat, U.S. Census

Chinas FY GDP growth fell to 3.0% from 8.4% in 2021, lower than full year growth in both the EU and US



Source: Xeneta, Eurostat, NBS China, BEA

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Monthly specials!

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How is capacity shared among alliances on major trades

100% 90% 80% 70% Share of capacity 60% 50% 40% 30% 20% 10% 0% Asia-ECSA Asia-MED Asia-NAEC Asia-NAWC Asia-NEUR ECSA-NAEC ECSA-NEUR EUR-NAWC MED-NAEC NEUR-NAEC ■ 2M ■ OA ■ TA ■ Non-Alliance

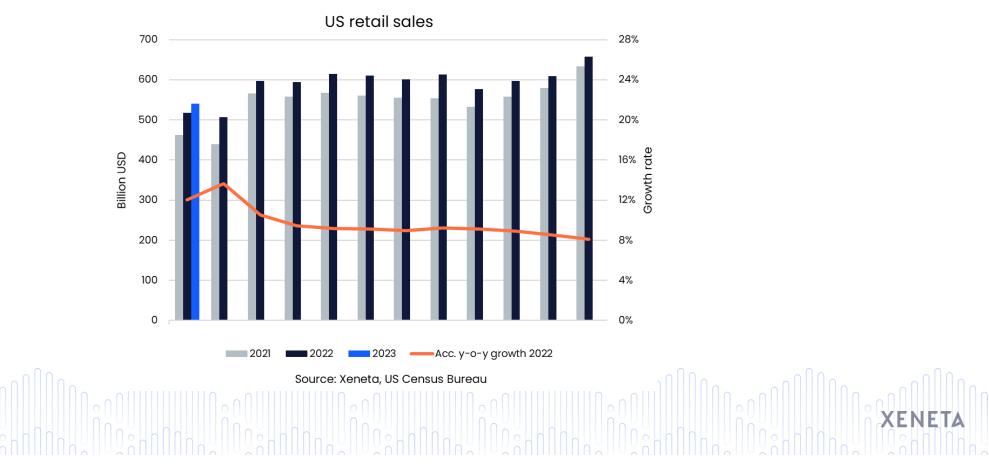
Capacity by Alliance for 2023 YTD on major trades

Source: Xeneta, Sea-Intelligence

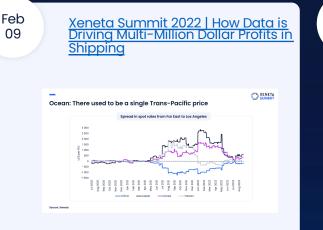
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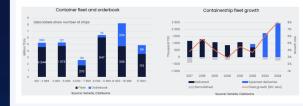
US retail sales at 11 month low – 4.4% fall from January 2023, below inflation



Recent posts on: www.**xeneta.com/blog**



Feb 03 After the shipping boom, here comes the doom | How can shippers deal with container shipping challenges in 2023?



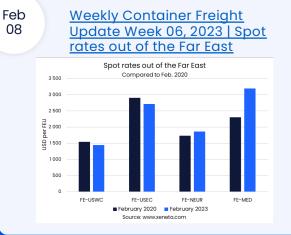
Jan 30

Jan

31

Box Rates: No Reason to Quickly Improve

Xeneta Shipping Index (XSI®) Contract Market: January 2023





21% 3-6 months to incorporate -6 months, as usual

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Xeneta CEO Presents: February'23 Freight Market Pulse

February 2023 In-depth Analysis

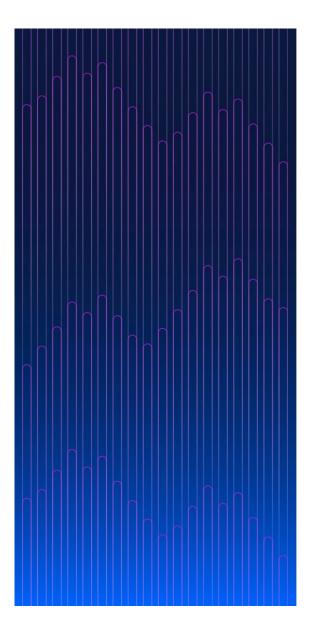
Join us to receive your updated market commentary from hosts, Patrik and Michael. This month will review notable market movements and provide a monthly data recap on relevant trade lanes. Michael will speak to customer sentiment and share the value of how customers are optimizing their procurement and profit margins using Xeneta data. Available exclusively to the Xeneta customer community.

In this month's Customer Webinar, CEO and Co-Founder, Patrik Berglund, Vice President of Customer Solutions, Michael Braun will provide updates on monthly market movements and speak to customer procurement strategy. How are customers continuing to maximize value from carriers, with the use of Xeneta data? Critical market conditions aligned with economic decline has some shippers newly trusting carrier pricing – leaving more opportunity for those hoping to use data in negotiations.

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Key Insights

- Changing Shipper Carrier Relationship
- Notable Market Movements
- Forecasted Market Movements
- Trade Lanes to Watch
- Customer Sentiment



UPCOMING:

<u>February 2023 Webinar</u> <u>State of the Ocean Freight Market</u>

Overcapacity is driving down long-term rates; how can you capitalize on this market?

LIVE on Feb 22, 2023 16:00 CET / 10:00 AM EST

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Meet Us | Presenters



Emily Staussboll Chief Analyst Xeneta



Erik Devetak Chief Technology Officer Xeneta

NOT TO BE MISSED – the latest episode of our new podcast series:

Transportation Insights Digitalization & Future of Container Shipping <u>Listen here</u>





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