



XENETA

Air Freight

State of the Market Webinar

August 2023



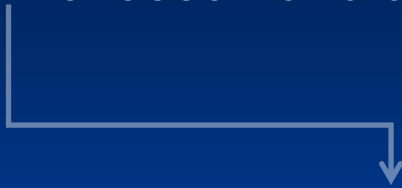


Our mission is to drive your business success by leveraging the

world's largest real-time,

independent database

of ocean and air freight rates.



Crowdsourced from our customers

300m+

rates used for calculation

160k+

port to port pairs

XENETA

10m+

new rates per month

40k+

airport to airport pairs

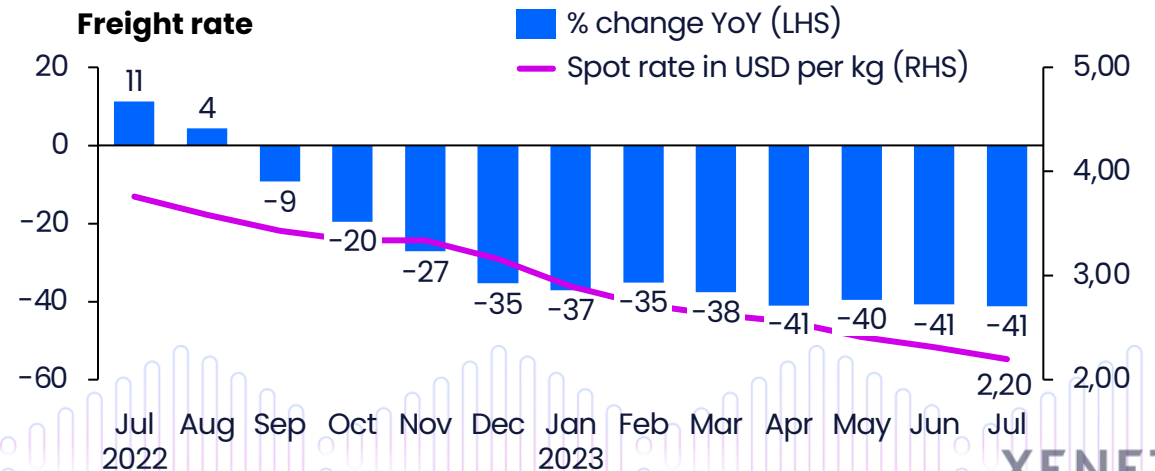
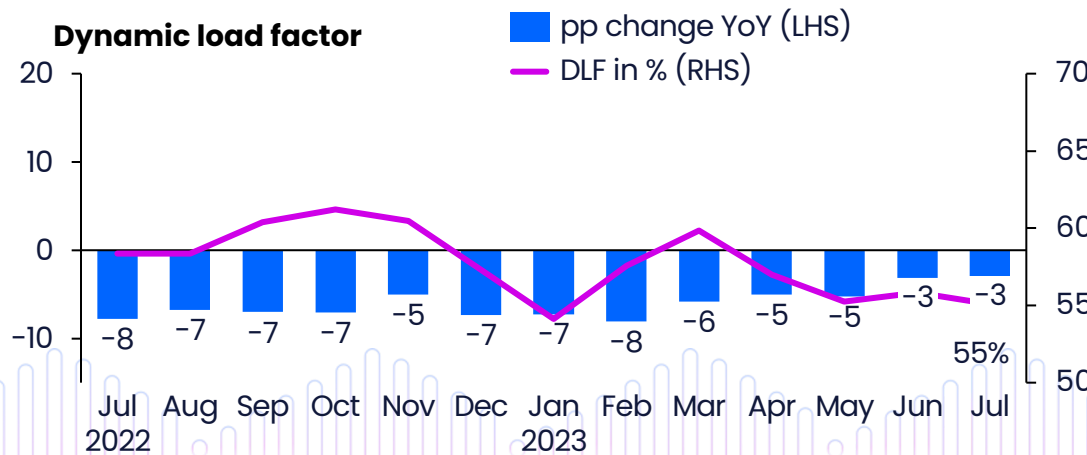
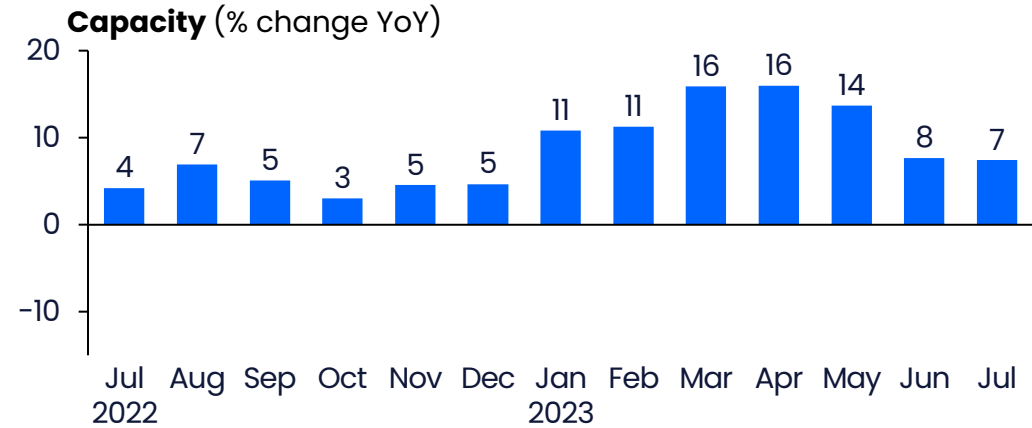
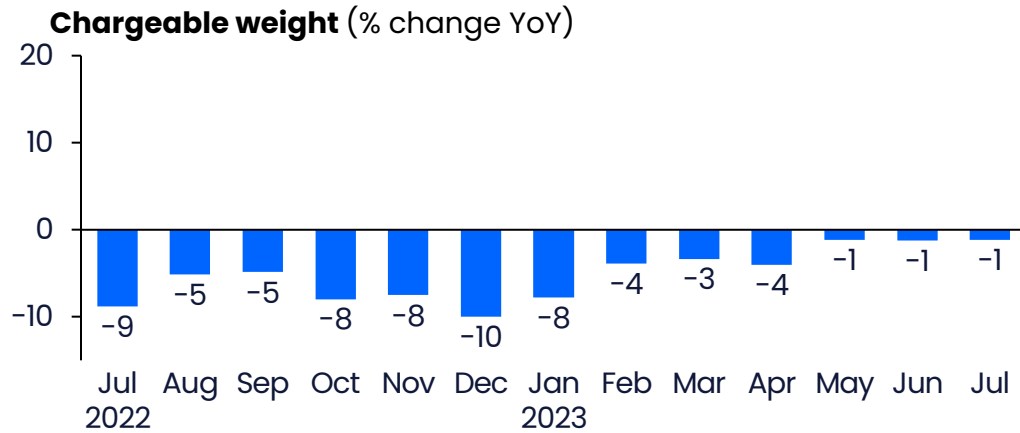
Xeneta has more temperature-controlled BCO rate data than any other air freight rate provider in the market.

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Global air freight spot rates continue to hover around -40% compared to last year

Global air cargo volume, capacity, load factor and freight rate developments

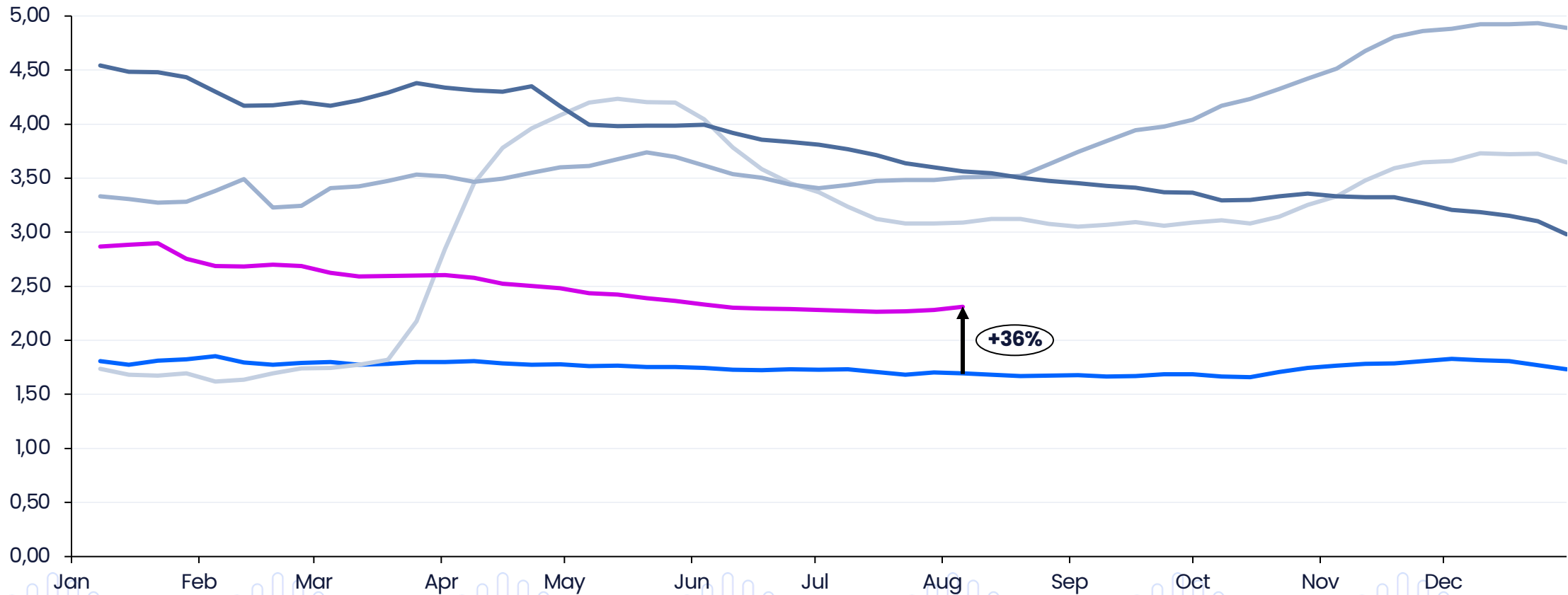




Global air spot rates flatten in recent weeks, still 36% above 2019 level

Global air cargo spot rate developments
(in USD per kg)

— 2019 — 2022
— 2020 — 2023
— 2021



Notes: August 2023 contains data for the first week of August ending on 6 August 2023.

Source: Xeneta



Transpacific eastbound load factor stands out among top three corridors

July 2023 dynamic load factor for regional flows
(Weeks 27-30 of 2023 compared to similar weeks in 2022)

North America		
To	DLF	vs '22
EU	36%	- 8.5%
ME	48%	- 9.1%
AP	51%	- 7.3%
LA	63%	+ 0.9%

Europe		
To	DLF	vs '22
AP*	48%	- 10%
ME	61%	- 9.3%
NA	55%	- 5.9%
LA	67%	+ 2.9%

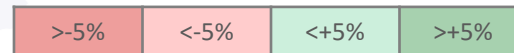
Asia Pacific		
To	DLF	vs '22
EU*	83%	- 0.9%
ME	83%	+ 0.1%
NA	88%	+ 1.5%

Latin America		
To	DLF	vs '22
NA	79%	+ 0.7%
EU	41%	- 6.8%

Africa		
To	DLF	vs '22
ME	44%	+ 5.1%
EU*	51%	+ 2.7%

Middle East & C. Asia		
To	DLF	vs '22
EU	69%	- 0.9%
AP	36%	- 12%
NA	73%	+ 4.9%
AF	60%	- 3.4%

Year-over-year (YoY) percentage points difference:



*The dynamic load factor and capacity analyses for these lanes also include the flights between Asia Pacific/Africa and Middle East
Notes: Dynamic load factor (DLF) is in absolute percentage and Year over year growth (YoY) is based on the change in percentage points

Source: Xeneta

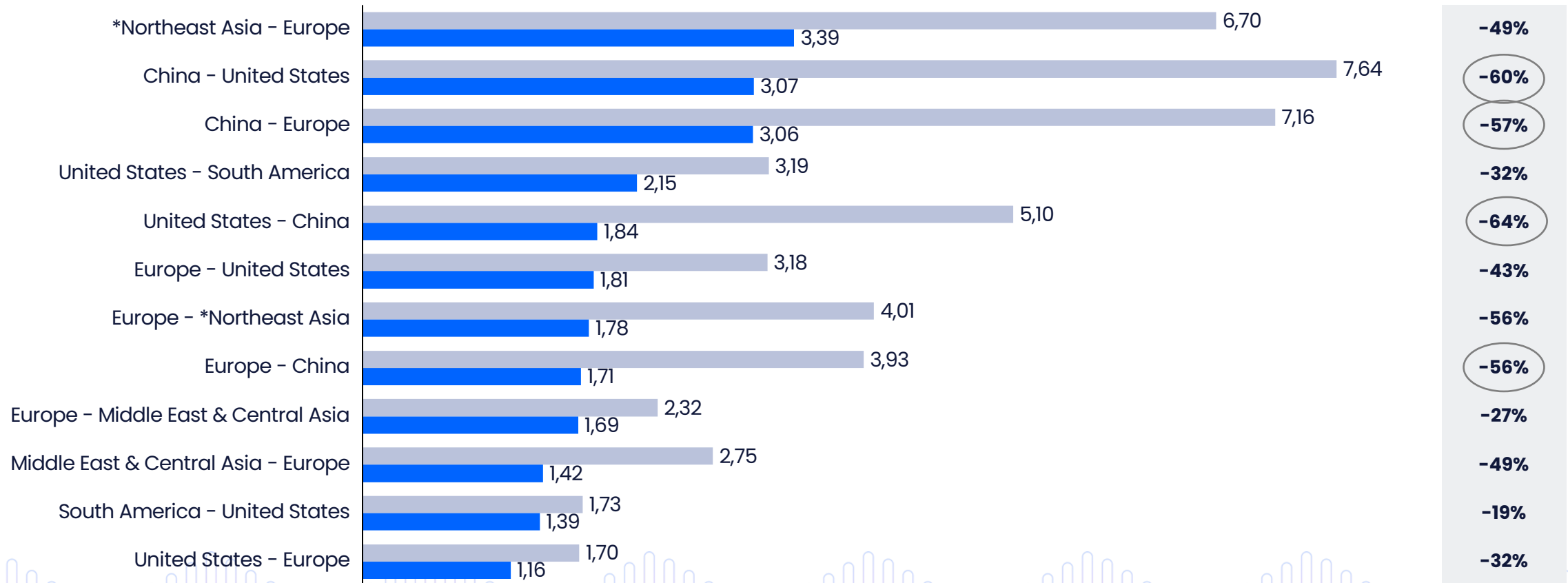


Air freight rates to and from China see the largest declines

Air cargo spot rate developments for selected corridors (in USD per kg)

Jul 2022
Jul 2023

Year on Year
Changes (%)



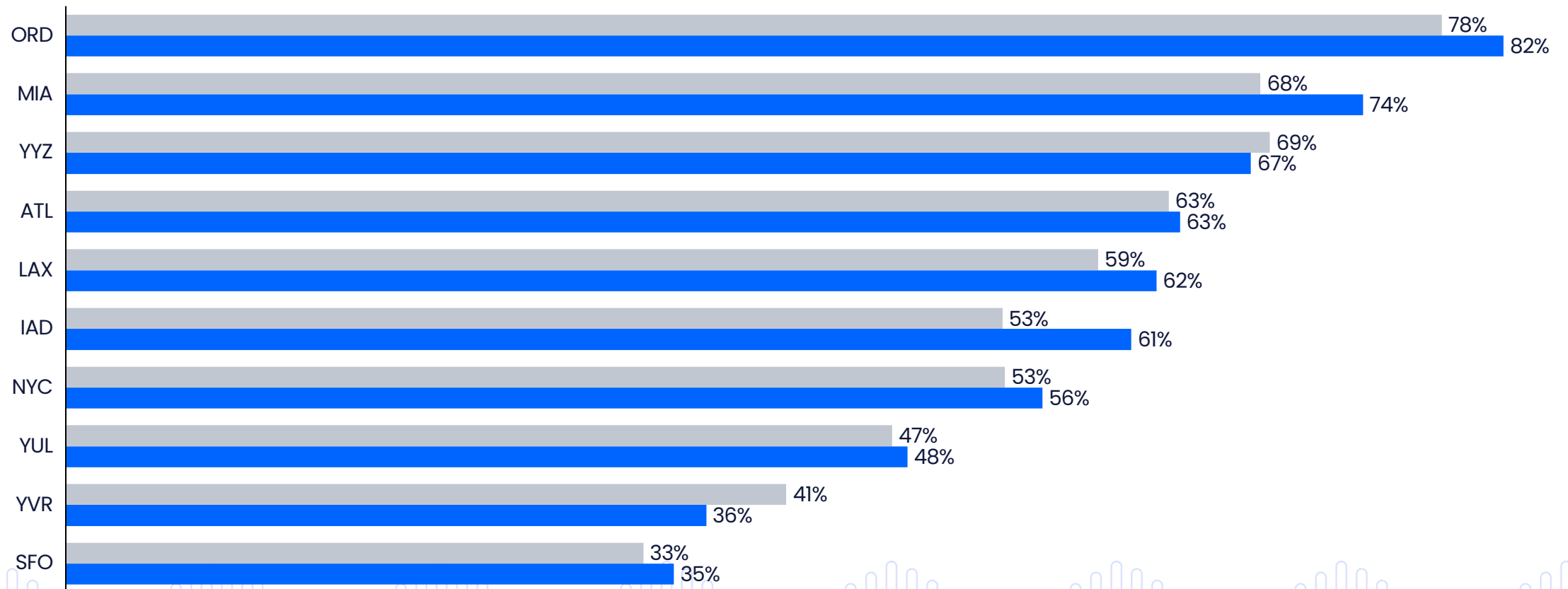
* Northeast Asia includes Hong Kong, Macau, Japan, South Korea, Taiwan, and Mongolia, but excludes mainland China.



Cargo load factors ticked up 2 percentage points in July, compared to June

Air cargo dynamic load factor developments from Western European to the selected airports in North America
(in percentage)

■ Jun 2023
■ Jul 2023

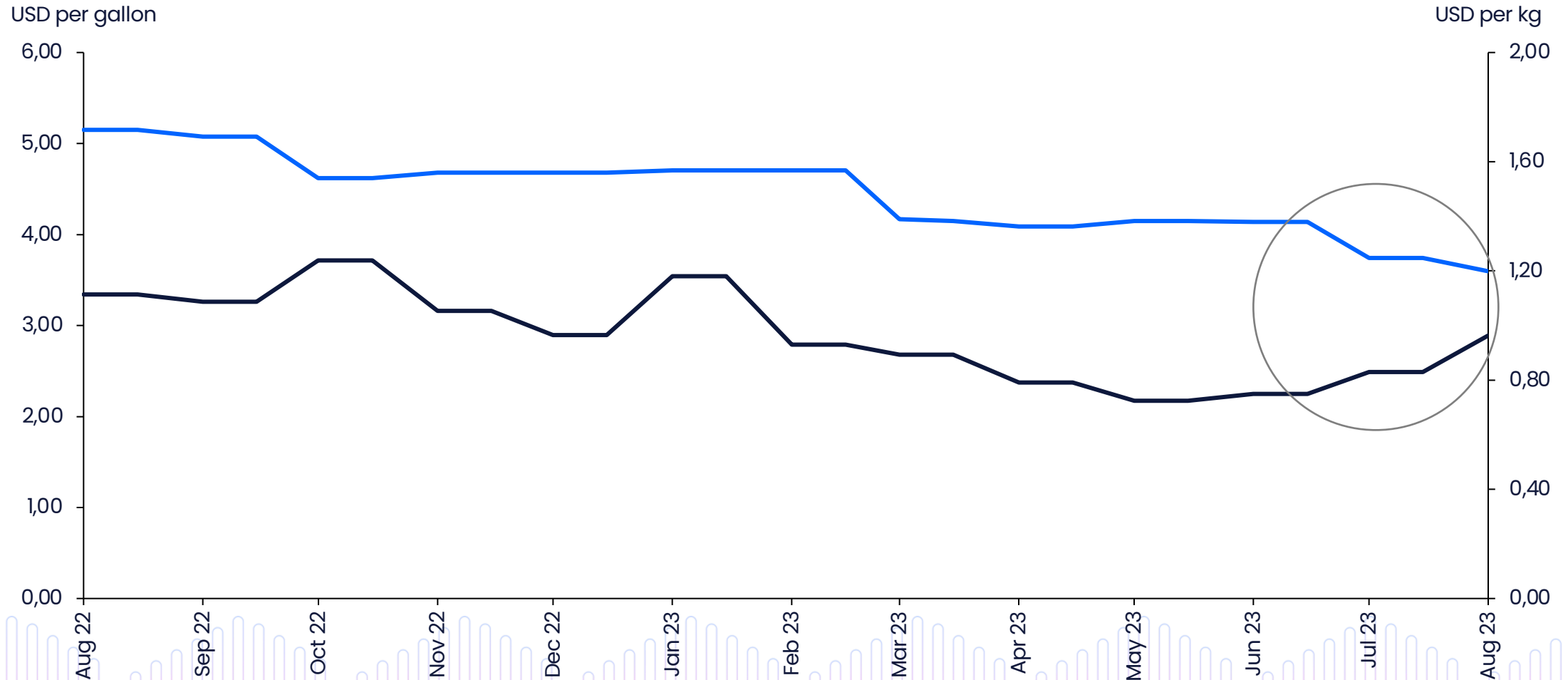




The rise of jet fuel price is yet to have meaningful impact on air freight surcharges

US Gulf Coast jet fuel spot rate and Northeast Asia to the US air cargo fuel surcharge developments

— Jet Fuel Spot Rate (LHS)
— Fuel Surcharge (RHS)



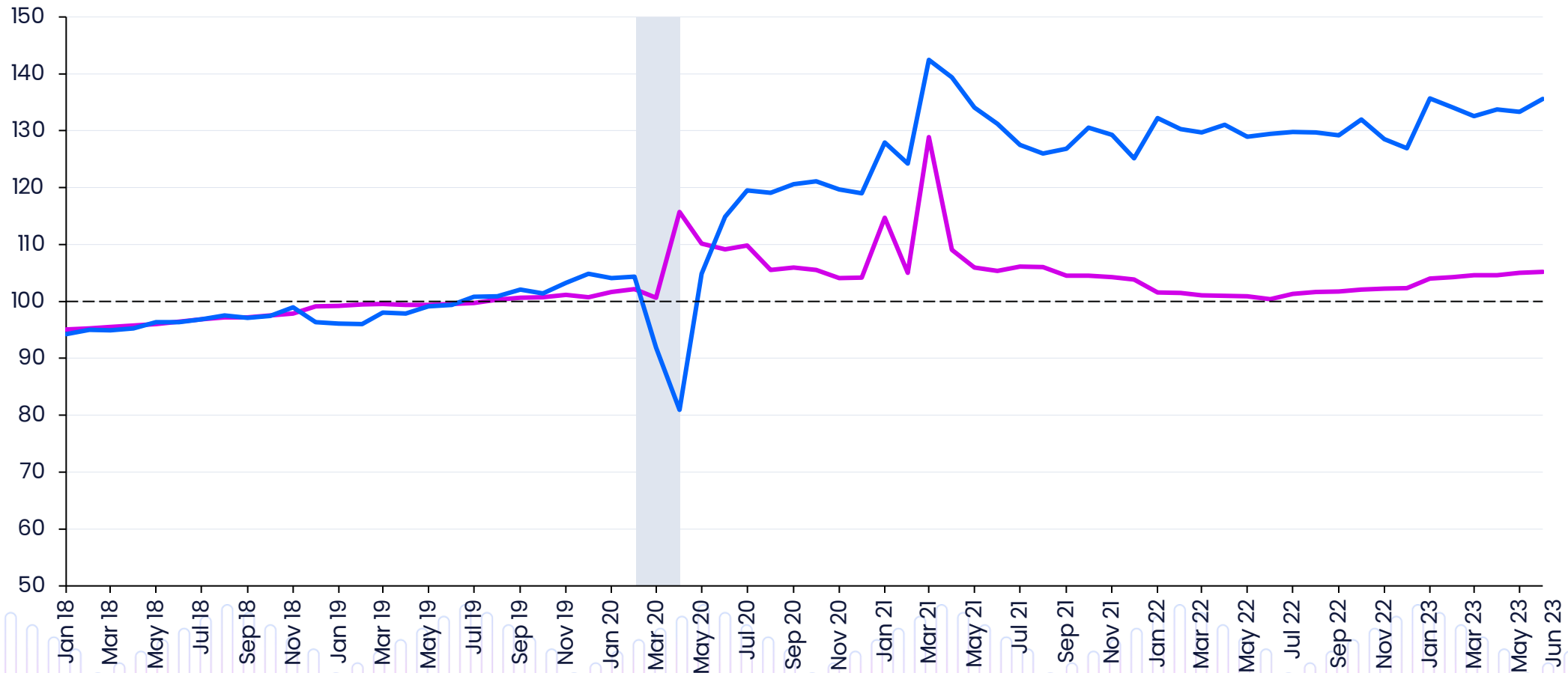
Source: Xeneta, US Energy Information Administration



US expenditures on durable goods pick up as disposable personal income rises

US real disposable personal income and real personal consumption expenditures on durable goods (2019 average = index 100)

- Real Disposable Personal Income
- Real PCE on Durable Goods



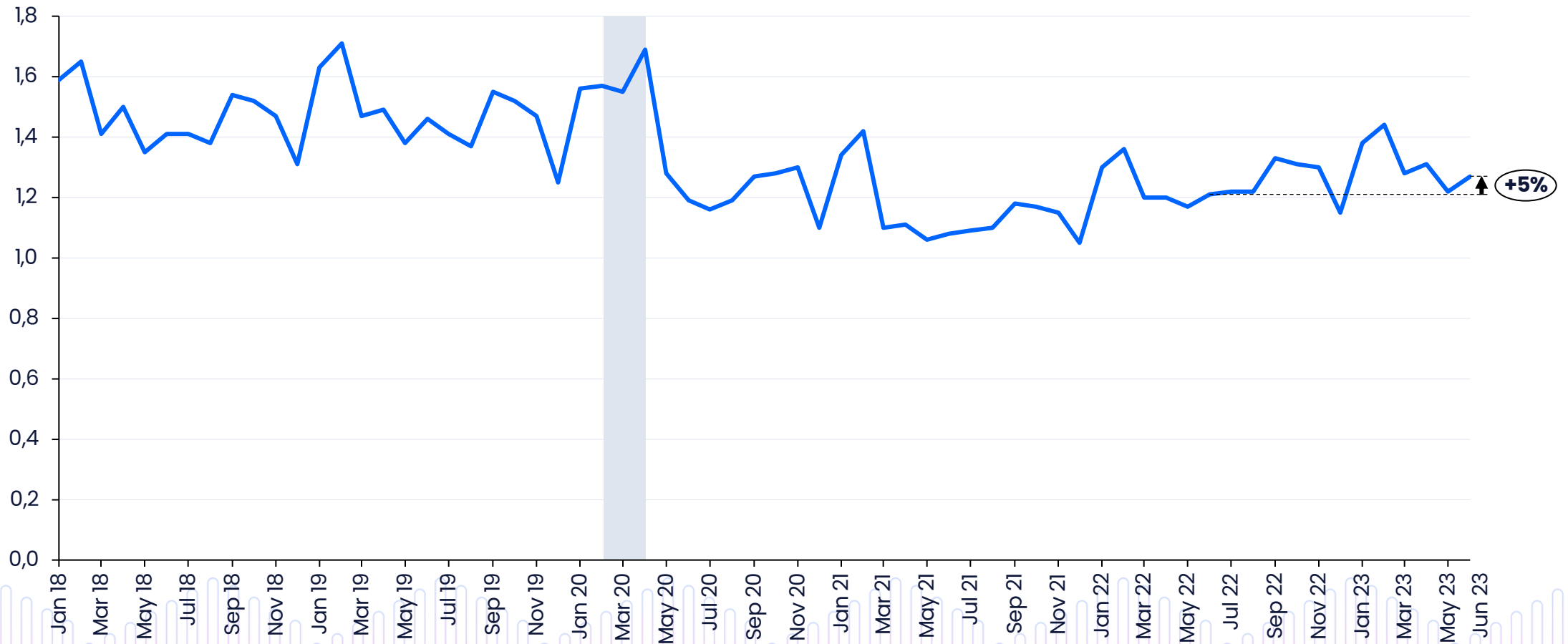
Notes: Shaded area indicates US recession.

Source: Xeneta, US Bureau of Economic Analysis



US retail inventories to sales ratio remains above last year's level

US retail inventories to sales ratio



Notes: Shaded area indicates US recession.

Source: Xeneta, US Bureau of Economic Analysis



Thanks!

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