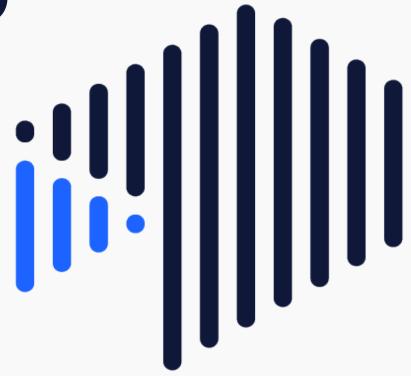
### Product Roadmap Update



Sarah Oliver, VP Product

December 2021

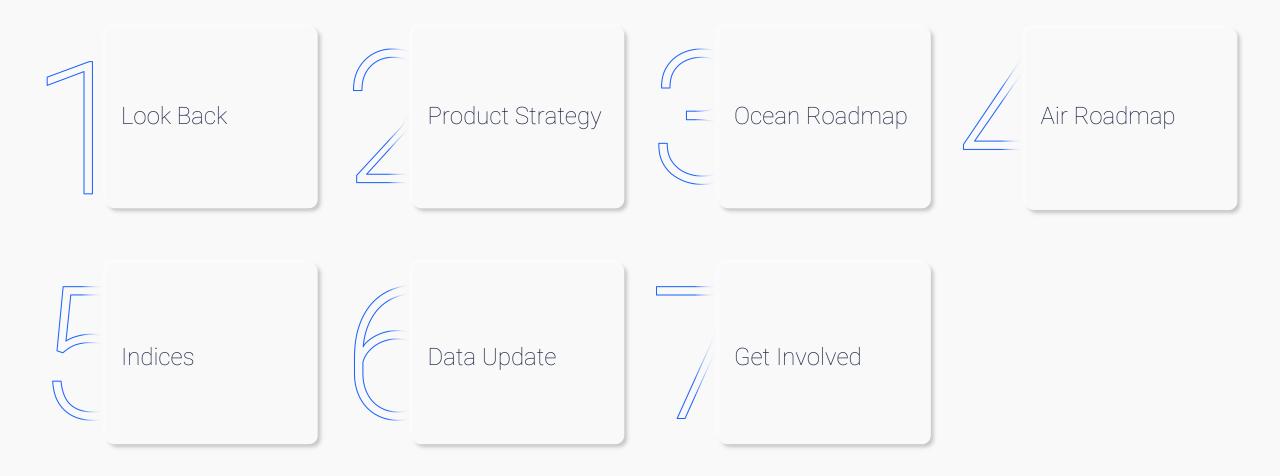


### Meet the Presenter



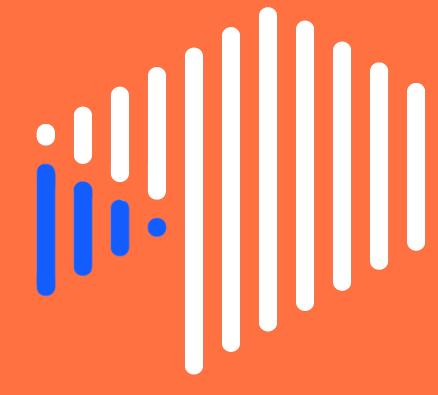
Sarah Oliver VP of Product Xeneta

### **Agenda**



Duration: 10 minutes

# 2021...Just When We Thought Freight Procurement Couldn't Get Any More Crazy



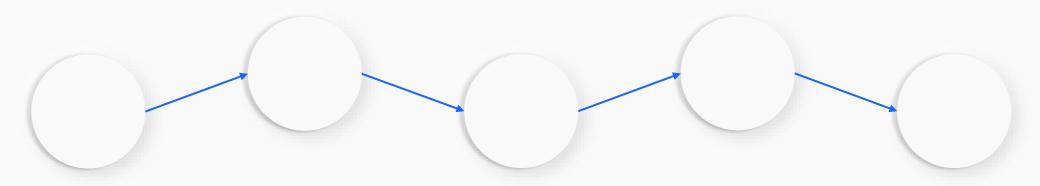
### A look back at 2021

#### Vaccine shipments

Increased need for air temperature-controlled units

#### Exponential rate increases

120% YoY increase on Asia to US, Consecutive MoM rises, Traditional peak season undermined



#### Extreme events

Suez canal blockage, Chinese port closures, US port congestion, Equipment and inland freight shortages

#### Stress on capacity & reliability

Capacity stresses, Delays and blank sailings, High dynamic load factor

#### New surcharges

Priority Shipment Fees added to many quotes

### Product Strategy



### **Product Strategy**



# Ocean Roadmap



### Xeneta Product Roadmap









Easy to use

Context

Actionable

Data expansions

We want to support your freight procurement strategy with our easy to use, insightful, actionable platform while continually expanding the breadth of the available data so you can rely on Xeneta to be the global reference point for Ocean and Air freight pricing.

#### Released



Quick access to your favorite lanes





Additional Schedule Reliability data for benchmarking and procurement negotiations



Alliance and carrier capacity and blank sailings data to assist your tactical volume allocations



Monitor Priority Shipment Fees

### **Coming Soon**



View Xeneta's marketleading analysis in the platform



Dedicated dashboards to monitor and analyze the market



Alerts and notifications to monitor significant market changes

### Planning



Extract your budget outlook



Understand detention and demurrage



See emissions data alongside rates

### Air Roadmap



### Xeneta Product Roadmap



We want to support your freight procurement strategy with our easy to use, insightful, actionable platform while continually expanding the breadth of the available data so you can rely on Xeneta to be the global reference point for Ocean and Air freight pricing.

#### Released





View capacity and load factor data



Compare key trade lanes with "main" & "sub" airport hubs



Understand the impact of supply and demand on rates with more capacity and load factor data integration

### **Coming Soon**



Add Temperature-controlled rates



View Xeneta's marketleading analysis in the platform



Dedicated dashboards to monitor and analyze the market



Alerts and notifications to monitor significant market changes

### **Planning**



Air API



**Extend THC options** 



Refine available weight break categories

### Indices



### **Launch of XSI-C**



- Launched the new XSI-C regulated index
- Short Term indices covering 8 key trade lanes
- Regulated by the EU BMR (EU Benchmarks Regulation)
- Published by our partner, Compass Technologies
- Available on Bloomberg and Reuters
- This is the most accurate and transparent daily container freight index available globally
- Get in touch if you would like to discuss index-linked contracts or hedging

### Data Update



### **EU BMR: A Stamp of Approval on Xeneta Data**

- Some numbers:
  - 3 years of data checked
  - 12 decimal places
  - 10,000 data points
- Guaranteed data quality and a thorough review of our processes:
  - Audit trails
  - Expert judgment
  - Review processes
  - Accountability



### Get involved



### **Get involved**

- Watch out for the in-app product releases
- Check out the release notes
- Get involved in our development programs:
  - Discovery and design sessions
  - Early adopter programs
- Pass feedback to your Customer Success Manager (<a href="mailto:customersuccess@xeneta.com">customersuccess@xeneta.com</a>)
- Book a customer interview with our Product and UX team

### XENETA

### Thanks...

## See You For The Next Update In 2022



**VP Product** 

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Xeneta.com