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2021 Product Roadmap

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Dec 2020

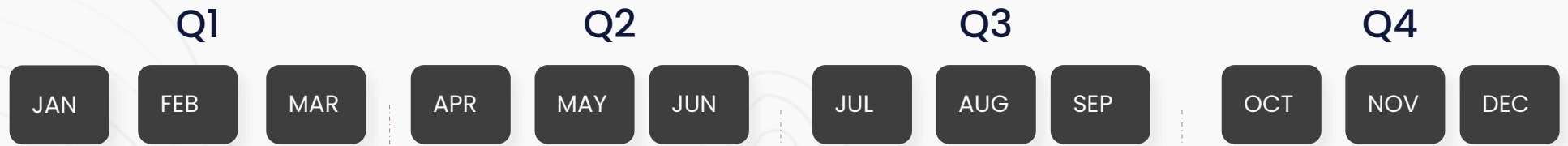# Xeneta Product Roadmap

Q1　　　　　　**Q2**　　　　　　**Q3**　　　　　　**Q4**

| JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | NOV | DEC |

OCEAN

🔵 New data quality algorithms

⭐ Capacity data in app

🔵 User interface refresh (Xeneta Use Cases)

🔵 Geo-hierarchy main update

🔵 Develop partnerships for spot data

🔵 Detention & demurrage in app

AIR

⭐ Capacity data in app

⭐ THC in app

🔴 New data quality algorithms

🔴 Begin user interface refresh (Xeneta Use Cases)

⭐ Short data in app

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Air

Build on 2020 data

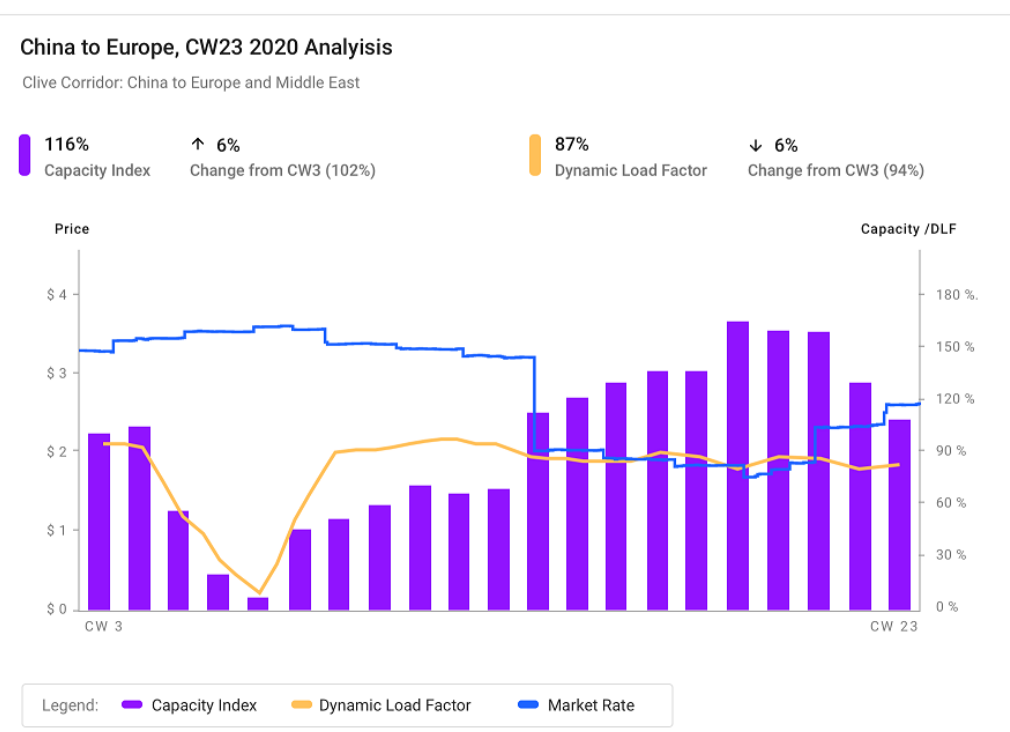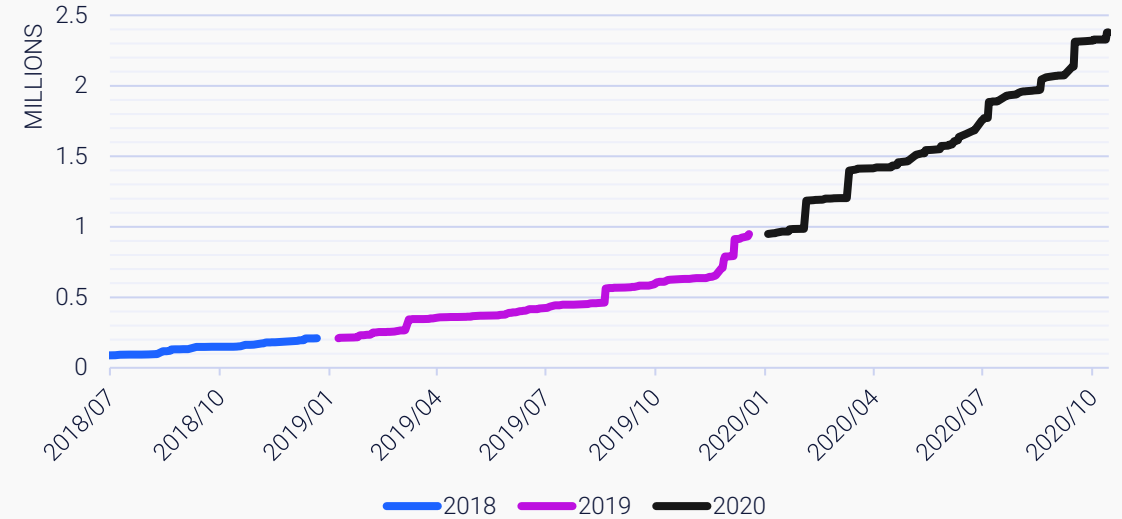Collected Air data

- Integrate the short-term markets into the app

- Integrate Clive (partner) capacity data into the app

- Launch Air API

- Build THCs into the app

China to Europe, CW23 2020 Analyisis

Clive Corridor: China to Europe and Middle East

| 116% | ↑ 6% | 87% | ↓ 6% |
| Capacity Index | Change from CW3 (102%) | Dynamic Load Factor | Change from CW3 (94%) |

Price — Capacity /DLF

Legend: Capacity Index — Dynamic Load Factor — Market Rate

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Ocean

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Expand the existing platform

- Improve platform usability
  - Enable customers to extract value from Xeneta
  - Build workflows that reflect our customer needs

- Integrate Sea Intelligence capacity data

- Provide detention and demurrage information

- Develop partnership for dynamic spot data

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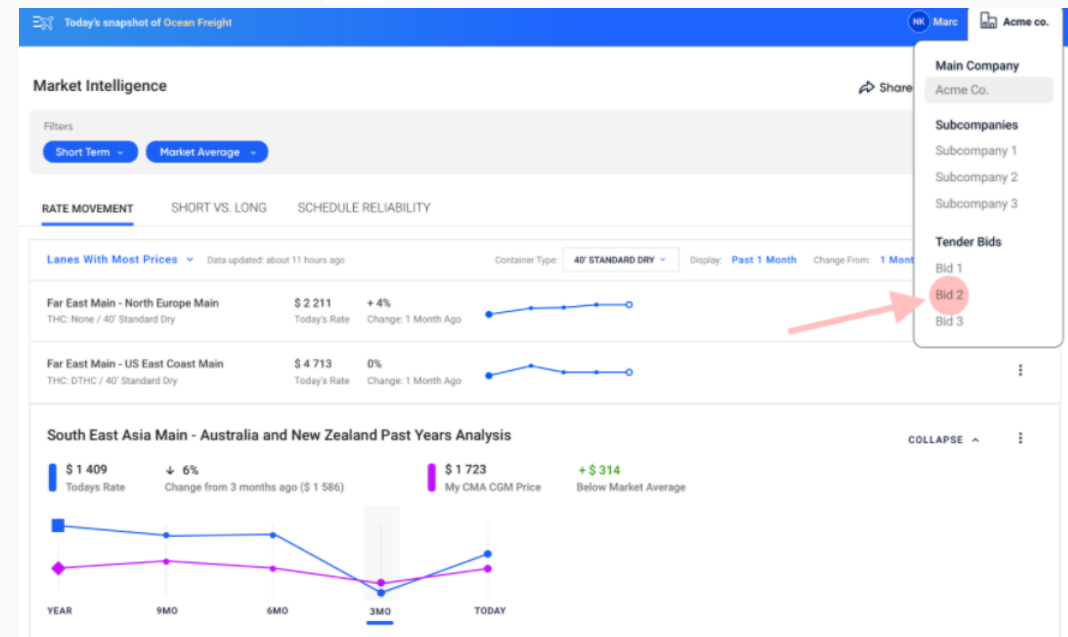
Data

Quality and Quantity

- Monitor the development of short- and long-term market in 2021

    - After 2020 what will tender rates look like in 2021

- Improved data quality and data standardization for both ocean and air

- Air data overview to proactively ensure coverage

Coverage Heatmap -- Price Counts for Lane/Company Category/Company			
far_east_main – mediterranean_main	1,888	1,866	959
far_east_main – north_europe_main	7,453	7,473	3,559
far_east_main – south_america_east_coast	599	599	451
far_east_main – us_west_coast	1,284	1,284	733
mediterranean_main – far_east_main	1,018	1,018	894
mediterranean_main – us_east_coast_main	228	228	179
north_europe_main – far_east_main	3,025	3,025	2,077
north_europe_main – south_america_east_coast	1,446	1,446	816
north_europe_main – us_east_coast_main	716	716	534
us_east_coast_main – mediterranean_main	290	290	159
us_east_coast_main – north_europe_main	359	359	228
us_west_coast – far_east_main	485	485	166
	Dec 1, 2020	Dec 15, 2020	Jan 1, 2021

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Thank you!

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Questions?

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Xeneta.com